

## Proliferation of "open networking" in mobile world

### 1. Open Source based Networking



#### Openness

Lower vendor lock-in, more transparent solutions

#### Faster development

Development can focus on things that make the difference

#### Joint innovation

Get what our customers need, contribute directly

### Security

Transparent code that can be fixed quickly by anyone

#### Learn from others

Benefit and re-use innovation from other players and industries

#### Quality

Widely used, scalable software with many users and contributors

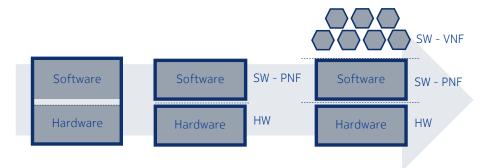
## 2. Software/hardware disaggregation

#### **Hardware Disaggregation**

Example : Open RAN

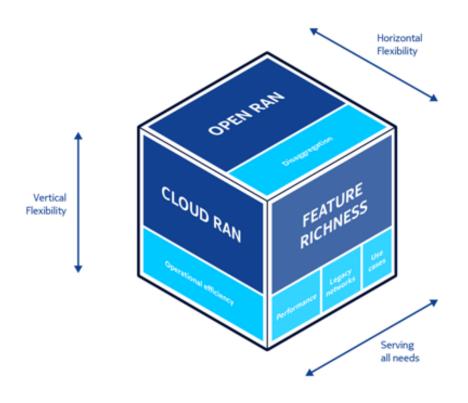


### **Software Disaggregation**





## Openness in mobile now arrives at radio access network Nokia is market leader in both vertical and horizontal openness



## End to end portfolio

Nokia is the only vendor having full end to end cloud portfolio, radios, transport, data center and service integration & validation capabilities

## O-RAN implementation

Nokia active in all O-RAN working groups and co-leads RIC and Fronthaul groups. Driving O-RAN compliant open architecture for ecosystem development

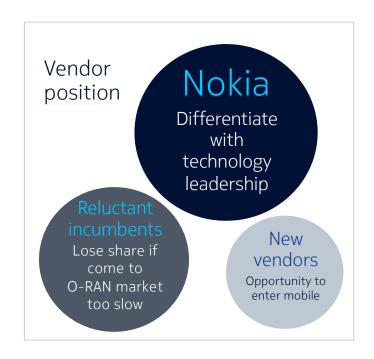
## Rich feature set and capacity

Nokia 5G Cloud RAN utilizes common SW with 5G classical architecture with a wide range feature set and interoperability with existing networks



## Nokia in O-RAN

Nokia can master the complexity of O-RAN



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Nokia is investing to support O-RAN solutions including non rt-RIC; near rt-RIC and Open FH solutions 7

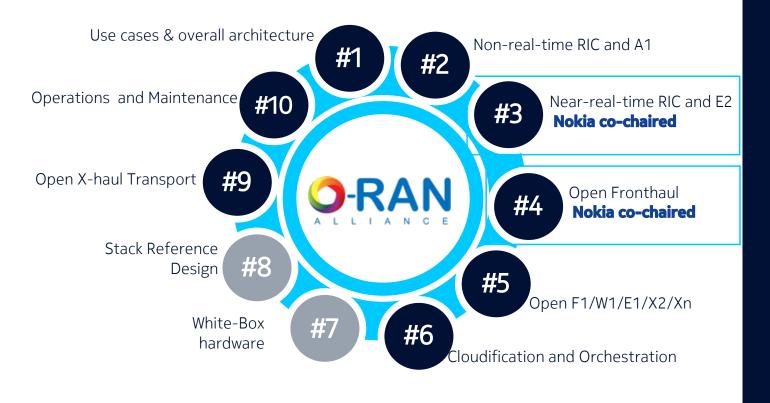
Nokia is the only major vendor investing in all O-RAN domains, with a strong portfolio

O-RAN based on our E2E solutions and products 3

Nokia is supporting various O-RAN Open FH profiles and collaborating with specific 3rd party RAN vendors



## Nokia active in all O-RAN working groups Co-leads RIC and Fronthaul groups



### # Nokia active contribution / co-leading

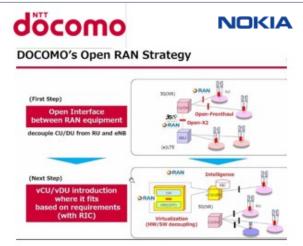
## Nokia priorities

- Global adoption of O-RAN with no market fragmentation
- No proprietary solutions (open CPRI isn't O-RAN)
- Avoid overlap with 3GPP and ONAP
- Continued progress and consolidation of Fronthaul specification
- RAN Intelligent Controller



## Strategic engagements increasing as we help build the O-RAN ecosystem







Differentiate with technology leadership and build the O-RAN eco-system with known players also in other marketplaces.

"I am particularly pleased that with Nokia we have also been able to win a strong European partner for our cooperation in O-RAN".

--**Claudia Nemat**, Chief Technology Officer, Deutsche Telekom

DTAG NetzTag - Dec. 8th

Nokia conducts successful RIC trial over AT&T's commercial 5G network (ET Telecom, June 2020)



Four major European operators commit to supporting OpenRAN *Telecom news, January 2021* 











# Mobile Experts - Estimation of Open RAN performance gap (09/21)

Open RAN vs. Single Vendor performance gap

## **Mobile Experts Open RAN 2021 report**

- "...even the strongest proponents of Open RAN agree that a capacity performance gap exists."
- Mobile Experts lists LTE and 5G features from where the differences in performance come from:
  - 7-3, DSS, CoMP, elClC, PIM Cancellation, CA, EN-DC and power saving features
- According to Mobile Experts, some of these challenges will be overcome in time, but others appear to be intractable.

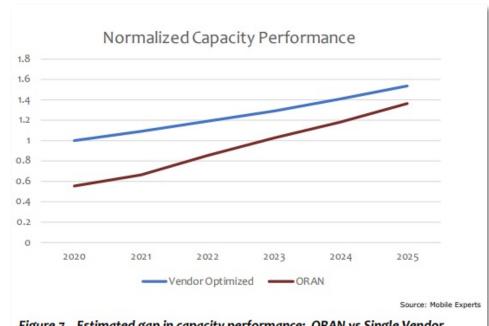


Figure 7. Estimated gap in capacity performance: ORAN vs Single Vendor



